

## JOHN R. WILLIAMS

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Date

Paul Jones, President  
Wallis, Inc.  
1234 Braker Lane  
Austin, TX 78750

Dear Paul,

As we recently discussed at the Austin Free-Net board meeting last month, I would be very interested in the opportunity to join you at Wallis, Inc. as general counsel. Enclosed, please find a copy of my resume for your review.

With almost ten years of direct experience serving as counsel for Internet technology companies, I believe I am uniquely qualified for the general counsel position with Wallis. In particular, I have extensive experience negotiating and drafting hardware and software development agreements, which I know is integral to your company's operations. I also handled the product marketing and public relations for Systems Group hardware products, which resulted in approximately \$57 million in sales in YYYY. In addition, my skill set is broad enough to include handling the employment, real estate and other legal issue that arise when running a multi-million dollar business.

I look forward to sitting down with you to discuss in more detail how I may be of assistance to your company. I'll contact you in the next week and, if possible, arrange a time to meet.

Best,

John R. Williams

Enclosure